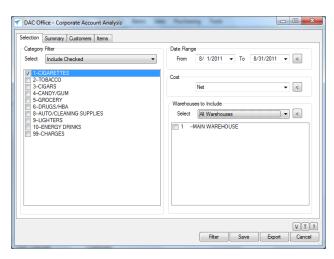
#### **Overview**

The Corporate Account Analysis shows performance of corporate customers. Use the Category filter to include or exclude certain categories. Enter a date range and cost for the analysis, use the "<" button to pull information from the global filter. Select all warehouses or check off only those warehouses to include.

Click on the filter button at the bottom of the screen to see the DAC Office global filter screen.

Click the Save button to save your changes.



### **Summary Tab**

Click on the "Summary" tab to see the top and bottom corporate accounts according to the selected metric. Select the metric from the drop-down list and the number of accounts to display. Click the Refresh button to refresh the grid data.

In the example screen 3 customers are listed in the "Top Accounts" section and the same 3 customers are listed in the "Bottom Accounts" section. This is because we only have 3 corporate accounts set up on our test box. Normally, you will see different accounts in these two grids.

Double-click a corporate account to review the customers of that account.

	ccounts							
	CORPNO	NAME	STICKS	U2QTY	SALES	COST	PROFIT	PERCENT
	900100	USA CONVENIENCE STORE HEADQUART	8907600	47720	1459295.17		117661.50	8
	380100	MISSISSIPPI STOP N GO	3864800	20879	574764.43	518589.23	56175.20	9
_	265000	BIG JOHN'S QUICK STOP	1476000	7875	216918.48	210800.91	6117.57	2
	380100	MISSISSIPPI STOP N GO	3864800	20879	574764.43	518589.23	56175.20	9
	265000	BIG JOHN'S QUICK STOP	1476000	7875	216918.48	210800.91	6117.57	2
	380100	USA CONVENIENCE STORE HEADQUART		47720	5/4/64.43	518589.23	117661.50	9
-	300100	USA CONVENIENCE STORE READQUART	6307600	4//20	1400200.17	1341033.07	11/001.00	•

## **Customers Tab**

Select a corporate account from the drop-down box to review the customers of the selected account.

Corpora	ate Account	900100USA CONVENIENCE STORE HE	ADQUARTERS	·				
	CUSTNO	NAME	STICKS	U2QTY	SALES	COST	PROFIT	PERCENT
•	900600	USA CONVENIENCE STORE #600	2747400	13887	454986.57	419221.95	35764.62	7
	900300	USA CONVENIENCE STORE #300	2290800	12444	374977.62	342241.74	32735.88	8
	900500	USA CONVENIENCE STORE #500	2398200	12141	355140.30	327972.42	27167.88	7
	900400	USA CONVENIENCE STORE #400	1471200	9248	274190.68	252197.56	21993.12	8

### **Items Tab**

Click on the "Items" tab and select the customer from the dropdown list to review the items purchased by the customer during the selected date range. Click the import button to show the items in the grid. A customer number could also be entered in the provided box instead of selecting it from the drop-down box.

Displa	ay Purchases fo	or Selected Customer			Displa	y Customer Pu	rchases	
Согра	orate Customer	900300-USA CONVENIENCE STORE #300	-		Cus	tomer Number		Import
	ITEMNO	NAME	STICKS	U2QTY	SALES	COST	PROFIT	PERCEN
۶.	111700	KOOL MENT 100 MILD	300000	1500	52815.00	51255.00	1560.00	
	131761	BASIC FF 100 BOX	300000	1500	48150.00	40035.00	8115.00	
	131200	BEST VALUE MENT 100 LT	392400	1962	42791.22	35100.18	7691.04	
	120200	WINSTON 100 LIGHT	240000	1200	42252.00	41004.00	1248.00	
	130585	GPC 100 ULTRA BOX	290400	1452	37461.60	31668.12	5793.48	
	113200	MARLBORO 100 BOX	174000	870	30537.00	28327.20	2209.80	
	100500	CAMEL FILTER 85 BOX	170400	852	28047.84	26923.20	1124.64	
	119526	VIRGINIA SLIM MENT 100 BOX	0	840	27652.80	26594.40	1058.40	
	125800	DORAL FF MENT 100	147600	738	22929.66	21793.14	1136.52	
	108300	B&H MENT 100 LT	120000	600	21300.00	20136.00	1164.00	
	102811	LIGGETT SELECT FF MENTH BOX 100	156000	780	16380.00	14976.00	1404.00	
	115401	PALL MALL 100 BOX	0	150	4660.50	4429.50	231.00	
_	115401	PALL MALL 100 BOX	0	150	4660.50	4429.50	231.00	V

# **Export to Excel**

Click on the Export button to export the data to Excel.

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Al 🔹 🧑 🏂 Corporate Account Analysis											
	A	В	С	D	E	F	G	Н	E		
1	Corporat	Account Analysis									
2											
3									_		
4	Corp #	Name	Sticks	U2Qty	Sales	Cost	Profit \$	Profit %			
5	900100	USA CONVENIENCE STORE HEADQUARTERS	8,907,600.00	47,720.00	1,459,295.17	1,341,633.67	117,661.50	8.062899			
6	380100	MISSISSIPPI STOP N GO	3,864,800.00	20,879.00	574,764.43	518,589.23	56,175.20	9.773604			
7	265000	BIG JOHN'S QUICK STOP	1,476,000.00	7,875.00	216,918.48	210,800.91	6,117.57	2.820216			
8		Total	14,248,400.00	76,474.00	2,250,978.08	2,071,023.81	179,954.27				
9									-		
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